

# Town of Clarence Industrial Development Agency

## MRB Cost Benefit Calculator

Date May 7, 2025  
 Project Title Custom Controllerzz LLC  
 Project Location 8003 Transit Road, Clarence 14051



## Economic Impacts

Summary of Economic Impacts over the Life of the PILOT

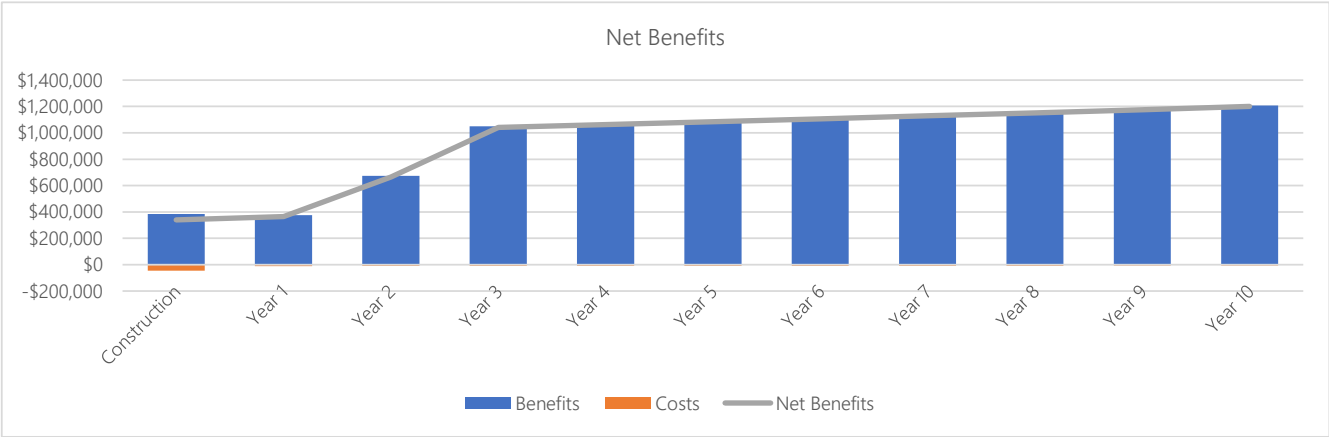
Project Total Investment  
 \$1,062,500

Temporary (Construction)			
	Direct	Indirect	Total
Jobs	3	1	4
Earnings	\$310,268	\$52,988	\$363,256
Local Spend	\$850,000	\$155,585	\$1,005,585

Ongoing (Operations)			
Aggregate over life of the PILOT			
	Direct	Indirect	Total
Jobs	14	1	15
Earnings	\$8,586,340	\$885,600	\$9,471,940

Figure 1



Net Benefits chart will always display construction through year 10, irrespective of the length of the PILOT.

Figure 2

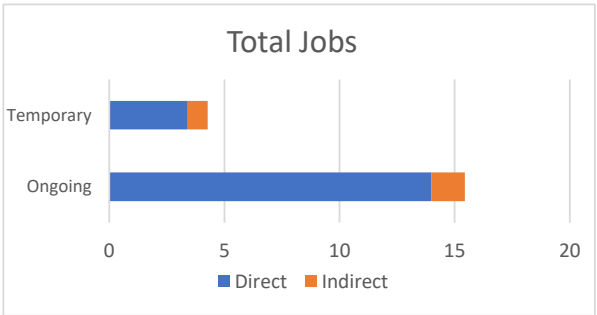
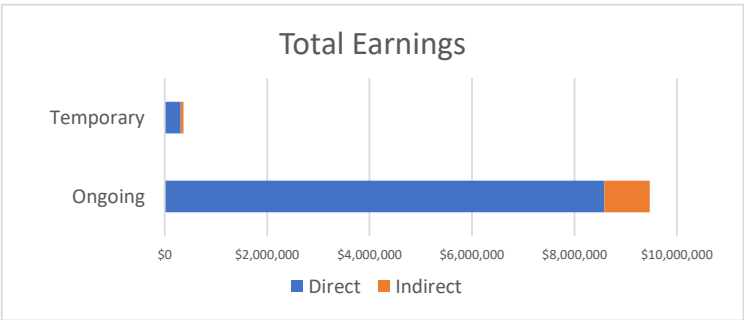


Figure 3



## Fiscal Impacts



Cost-Benefit Analysis Tool powered by MRB Group

### Estimated Costs of Exemptions

	Nominal Value	Discounted Value*
Property Tax Exemption	\$84,448	\$76,316
Sales Tax Exemption	\$38,643	\$38,643
Local Sales Tax Exemption	\$20,978	\$20,978
State Sales Tax Exemption	\$17,665	\$17,665
Mortgage Recording Tax Exemption	\$6,750	\$6,750
Local Mortgage Recording Tax Exemption	\$2,250	\$2,250
State Mortgage Recording Tax Exemption	\$4,500	\$4,500
<b>Total Costs</b>	<b>\$129,841</b>	<b>\$121,709</b>

### State and Local Benefits

	Nominal Value	Discounted Value*
<b>Local Benefits</b>	<b>\$9,938,062</b>	<b>\$8,862,726</b>
<b>To Private Individuals</b>	<b>\$9,835,195</b>	<b>\$8,771,310</b>
Temporary Payroll	\$363,256	\$363,256
Ongoing Payroll	\$9,471,940	\$8,408,054
Other Payments to Private Individuals	\$0	\$0
<b>To the Public</b>	<b>\$102,867</b>	<b>\$91,416</b>
Increase in Property Tax Revenue	\$21,112	\$18,504
Temporary Jobs - Sales Tax Revenue	\$3,020	\$3,020
Ongoing Jobs - Sales Tax Revenue	\$78,735	\$69,892
Other Local Municipal Revenue	\$0	\$0
<b>State Benefits</b>	<b>\$511,430</b>	<b>\$456,108</b>
<b>To the Public</b>	<b>\$511,430</b>	<b>\$456,108</b>
Temporary Income Tax Revenue	\$16,347	\$16,347
Ongoing Income Tax Revenue	\$426,237	\$378,362
Temporary Jobs - Sales Tax Revenue	\$2,543	\$2,543
Ongoing Jobs - Sales Tax Revenue	\$66,304	\$58,856
<b>Total Benefits to State &amp; Region</b>	<b>\$10,449,493</b>	<b>\$9,318,834</b>

### Benefit to Cost Ratio

	Benefit*	Cost*	Ratio
Local	\$8,862,726	\$99,544	89:1
State	\$456,108	\$22,165	21:1
<b>Grand Total</b>	<b>\$9,318,834</b>	<b>\$121,709</b>	<b>77:1</b>

\*Discounted at 2%

### Additional Comments from IDA

Prepared by DM

Does the IDA believe that the project can be accomplished in a timely fashion? Yes