ELIGIBILIY QUESTIONNAIRE

Section I: Applicant Background Information

Please answer all questions. Use "None" or "Not Applicable" where necessary. Information in this application may be subject to public review under New York State Law.

A) Applicant Information-entity receiving benefit: Applicant Name: 8615 Roll Road LLC.

Applicant Address: 8615 Roll Road, Clarence Ce	nter, New York14032
Phone: 716-741-4819	Fax: 716-741-4265
Website: N/A	E-mail: rich@remcnamara.com
Federal ID#	
State and Year of Incorporation/Organization: New	York, 2016
List of stockholders, members, or partners of the App	licant: Richard E. McNamara
Will a Real Estate Holding Company be utilized to ov	wn the Project property/facility? \(\subseteq \text{Yes or } \subseteq \text{N}
What is the name of the Real Estate Holding Compan	y:
Federal ID#:	
State and Year of Incorporation/Organization:	
List of stockholders, members, or partners of Applica	
B) Individual Completing Application:	
Name: Richard E. McNamara	
Title: Member/Owner	
Address: 5430 Thompson Road, Clarence New	York 14031-1125
Phone: 716-553-4819	Fax: 716-741-4265
E-Mail: rich@remcnamara.com	
C) Company Contact (if different from individual	completing application):
Name:	
Title:	
Address:	
Phone:	Fax:
E-Mail;	

O) Company Counsel:	
Name of Attorney; Michael A. lacono	
Firm Name: The Froman Firm	
Address: 4367 Harlem Road, Snyder, New \	York 14226
Phone: 716-855-1222	Fax: 716-855-1239
E-mail: micacono@fromenlaw@.com	
E) Identify the assistance being requested of the	Agency:
1. Exemption from Sales Tax	Yes or No
2. Exemption from Mortgage Tax	Yes or No
3. Exemption from Real Property Tax	Yes or No
4. Assignment/Assumption of existing PILOT b	penefits Yes or No
 Tax Exempt Financing* *(typically for not-for-profits & small quali 	· □ Vac or □ No
Business Organization (check appropriate cate	,
Corporation Partnership	П
Public Corporation	• <u> </u>
ole Proprietorship	nility Company 🗓
Other (please specify)	· · · · · · · · · · · · · · · · · · ·
ear Established: 2016	
tate in which Organization is established: New Yorl	k
1) List all Stackholders members on	th % of ownership greater than 20%:
y zast all blockholders, members, or pariners wit	TO THE PERSON AND AND AND AND AND AND AND AND AND AN
<u>ame</u> Richard E. McNamara	% of ownership

Describe in detail company background, products, customers, goods and services: Leasing Company
Estimated % of sales within Eric County: 90
Estimated % of sales outside Erie County, but within New York State: 10
Estimated % of sales outside New York State, but within the US: 0
Estimated % of sales outside the U.S. 0
(* Percentage to equal 100%)
I) What percentage of your total annual supplies, raw materials and vendor services are purchased from
firms in Erie County. (You may be asked to provide supporting documentation of the estimated
percentage of local purchases.) 50%
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ELIGIBILITY QUESTIONNAIRE
Section II: Project Description & Details
A) Location of proposed project facility:
A) <u>Location of proposed project facility:</u> Municipality or Municipalities of current operations: Clarence Cepter, New York
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operations are being undertaken, is it expected that any of the facilities in any other Municipality closed or be subject to reduced activity? Yes or No If Yes, you will need to complete Section II (S) and Section IV of this Application. What are the current real estate taxes on the proposed Project Site? If amount of current taxes is not available, provide assessed value for each: Land: \$ 91,000 Buildings(s): \$ 550,000 ** If available please include a copy of current tax bill. Are Real Property Taxes current? Yes or No If no, please explain Does the Applicant or a related entity currently hold fee title to the Project site? Yes or No If No, indicate name of present owner of the Project Site: Does Applicant or a related entity have an option/contract to purchase the Project site? Yes or Describe the present use of the proposed Project site: Warehouse and office B) Please provide narrative of project and the purpose of the Project (new build, renovations equipment purchases). 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	Individuals with the need for larger storage space.	Individuals with the need for larger storage space	and/or
Individuals with the need for larger storage space.		and the second s	•

have on the Applicant's business or operations. Focus on competitiveness issues, project shortfalls, etc. Your eligibility determination will be based in part on your answer (attach additional pages if necessary) We request financial assistance due to being over budget because of increased material pricing and financing limitations because of appraised completed value. Getting approved for this assistance will dictate whether we move loward with this project or not. Please confirm by checking the box, below, if there is likelihood that the Project would not be undertaken but for the Financial Assistance provided by the Agency? Yes or No If the Project could be undertaken without Financial Assistance provided by the Agency, then provide a statement in the space provided below indicating why the Project should be undertaken by the Agency: If the Applicant is unable to obtain Financial Assistance for the Project, what will be the impact on the Applicant and the Town of Clarence and Erie County? C) Will Project include leasing any equipment? Yes or No If Yes, please describe the equipment and lease terms: Bucket lifts will be leased for erection of steel buildings D) Site Characteristics: Will the Project meet zoning/land use requirements at the proposed location? Tyes or Mo Describe the present zoning/land use: Industrial Describe required zoning/land use, if different: If a change in zoning/land use is required, please provide details/status of any request for change of zoning/land use requirements: Is the proposed project located on a site where the known or potential presence of contaminants is complicating the development/use of the property? If yes, please explain: NO E) Has a Phase I Environmental Assessment been prepared or will one be prepared with respect to the proposed project site? Yes or No If yes, please provide a copy.

Describe the reasons why the Agency's Financial Assistance is necessary and the effect the Project will

the known or suggested accounts been	n undertaken with respect to the proposed project site that indicate
Yes or No. If yes, please provide	tamination that would complicate the site's development?
G) Provide any additional information o	
H) Select Project Type for all end users as ** Please check any and all end users as	at project site (you may check more than one): sidentified below.
** Will customers personally visit the Pr with respect to either economic activity is Section III of the Application.	roject site for either of the following economic activities? If yes indicated below, complete the Retail Questionnaire contained in
Retail sales: Yes or No	Services: Yes or No
	e term "retail sales" means (i) sales by a registered vendor under New York (the "Tax Law") primarily engaged in the retail sale in Section 1101(b)(4)(i) of the Tax Law), or (ii) sales of a t the Project.
Industrial Multi-Tenant Mixed Use Commercial Acquisition of Existing Facility Housing	Back Office Civic Facility (not for profit) Equipment Purchase Retail Facility for Aging
Other, please explain	
NAICS Code:	(available at www.naics.com/Search)

•

.

I) Project Information:

Estimated costs in connection with project:

I.	Land and/or Building Acquisition:	_{\$} 320,000
•	2.43 acressquare feet	
2.	New Building Construction: 24,000 square feet	_{\$} 1,100,000
3.	New Building Addition(s): square feet	\$
4.	Infrastructure Work:	_{\$} 200,000
5.	Reconstruction/Renovation:square feet	_{\$} 600,000
6.	Manufacturing Equipment:	\$
7.	Non-Manufacturing Equipment (furniture, fixtures, etc	e.): \$
8.	Soft Costs: (professional services, etc.):	_{\$} 100,000
9.	Other, Specify:	\$
	TOTAL Capital Costs	_{\$2,320,000}
If Yes	any of the above costs been paid or incurred as of the date. A benefits do not apply to expenses incurred prior to Boar s, describe particulars: Architecture / Engineering ses of Funds for Project Costs:	e of this Application: Yes or No
	Financing	1.500.000
	-	\$ 1,500,000
Equity	(excluding equity that is attributed to grants/tax credits)	\$ <u>500,000</u>
Tax E	xempt Financing (if applicable)	\$
Taxab	le Bond Issuance (If applicable)	\$
Public Grants	Sources (include sum total of all state and federal and tax credits)	\$
Identif	y each state and federal grant/credit:	\$
Total S	ources of Funds for Project Costs:	\$ 2,000,000

Mor	tgage Amount (include sum total of constr	uction/permanent brid	ge financino)	e 1.500 no
. Estir	tgage Amount (include sum total of construction of the constructio	Benefit (product of n f 1% or :0075):	ortgage	\$ 11.250
	Cost Breakdown:	ŕ	·	* — <u> </u>
Total (sum	Cost of Construction of 2, 3, 4, 5 and/or 7 in Question I above)	2,000,000		
	for Materials	850,000 \$		
% so:	urced in Erie County		65	%
% sou	arced in New York State (including County	//City/Town/Village)	90	
	for Labor:	1,150,000		_, -
850,000	E Tax: Gross amount of Costs for goods as Use tax — said amount to benefit from the	nd services that are sul Agency's Sales and U	oject to State an se Tax exempti	d local on benefit:
850,000 Estimated Stat 74,375	Use tax — said amount to benefit from the	Agency's Sales and U	se Tax exempti	on benefit:
850,000 Stimated State 74,375	e and local Sales and Use Tax Benefit (pro	Agency's Sales and U	se Tax exempti	on benefit: e, above)
* Note that the stimate, above the roposed total	te and local Sales and Use Tax Benefit (pro- tile estimate provided above will be provided. The Applicant acknowledges that the transandertake the total amount of investment as e, represents the maximum amount of sales respect to this Application. The Agency m. Project Costs as contained within this Application and the costs are contained within this Application.	Agency's Sales and Unduct of 8.75% multiple d to the New York State ction documents may proposed within this Agand use tax benefit the countiling the continued on the countiling the coun	te Department of include a coven application, and lat the Agency include a transfer at the Agency include a transfer at the Agency include a transfer at the Agency includes a t	on benefit: re, above) of Taxation tant by the lithat the may
* Note that the stimate, above the stimate, above the total at will be off	te and local Sales and Use Tax Benefit (problem e estimate provided above will be provided he Applicant acknowledges that the transandertake the total amount of investment as e, represents the maximum amount of sales respect to this Application. The Agency m Project Costs as contained within this Applered.	Agency's Sales and Unduct of 8.75% multiple d to the New York State ction documents may proposed within this Agand use tax benefit the countiling the continued on the countiling the coun	te Department of include a coven application, and lat the Agency include a transfer at the Agency include a transfer at the Agency include a transfer at the Agency includes a t	on benefit: re, above) of Taxation tant by the lithat the may
850,000 Estimated Stat 74,375 * Note that the Manager of the Man	te and local Sales and Use Tax Benefit (problem e estimate provided above will be provided he Applicant acknowledges that the transandertake the total amount of investment as e, represents the maximum amount of sales respect to this Application. The Agency m Project Costs as contained within this Applered.	Agency's Sales and Unduct of 8.75% multiple d to the New York Staction documents may proposed within this pand use tax benefit the ay utilize the estimate lication, to determine	te Department of include a coven Application, and lat the Agency 1, above, as well the Financial A	on benefit: e, above) of Taxation tant by the I that the may as the ssistance

Percentage of Project Costs financed from Public Sector sources: Agency staff will calculate the percentage of Project Costs financed from Public Sector sources based upon Sources of Funds for Project Costs as depicted above in Section II(I) of the Application.

J) For proposed facility please indicate # of sq. ft for each of the uses outlined below:

*If company is paying for FFE (furniture, fixtures and equipment) for tenants, please include in cost breakdown

	Square Footage	Cost	% of Total Cost of Project
Manufacturing/Processing			
Warehouse	33,200	1,700,000	47%
Research & Development			
Commercial			
Retail (see Section III)			
Office	5,800	600,000	25%
Specify Other			

A) <u>Utilities and services presently ser</u>	rving site. Provide nam	<u>e of utility provider:</u>
Gas: National Fuel		
Electric: NYSEG	Power: 480#	Phase 800 Amps
Water: Erie County Water	Size: 6"	
Contin		
Other (Specify)		
L) If you are undertaking new constructus Green Building Council? Yes on		ou seeking LEED certification from the
M) If you answered yes to question abo	ve, what level of LEED	certification do you anticipate receiving
(Check applicable box) Standard		old Platinum
N) What is your project timetable (Pr	ovide dates):	
1. Start date: acquisition or construction	of facilities: June 2021	!
2. Completion of project facilities: Dec	ember 2022	
3. Project occupancy - estimated starting	g date of operations: Ma	rch 2022

4.	Have construction contracts been signed? Yes or No
	Has Financing been finalized? Yes or No
0)	Have site plans been submitted to the appropriate planning department for approval? Yes or No
If ' ("S site wit	Yes, please provide the Agency with a copy of the related State Environmental Quality Review Act SEQR") Environmental Assessment Form that may have been required to be submitted along with the plan application to the appropriate planning department. Please provide the Agency with the status the respect to any required planning department approval:
—.	s the Project received site plan approval from the planning department? Yes or No
Ιf ኘ	Yes, please provide the Agency with a copy of the planning department approval along with the related QR determination.
P)	Is project necessary to expand project employment? Yes or No
	Is project necessary to retain existing employment? Yes or No

Q) Employment Plan (specific to the proposed project location):

Dall di (COV)	project location	ASSISTANCE IS GRANTED-project the number of FTE and PTE	ASSISTANCE IS GRANTED-project the number of FTE and PTE jobs to be CREATED upon TWO Years after Project Completion	Estimate number of residents of the Labor Market Area in which the Project is located that will fill the FTE and PTE jobs to be created upon TWO years after project Completion**
Full time (FTE)	15.	REMENAMORE	10	10
Part Time (PTE)		Т		
Total ***				

^{**} For purposes of this question, please estimate the number of FTE and PTE jobs that will be filled, as indicated in the third column, by residents of the Labor Market Area, in the fourth column. The Labor Market Area includes Erie, Chautauqua, Cattaraugus, Alleghany and Niagara Counties.

^{***} By statute, Agency staff must project the number of FTE jobs that would be retained and created if the request for Financial Assistance is granted. Agency staff will project such jobs over the Two Year time period following Project completion. Agency staff converts PTE jobs into FTE jobs by dividing the number of PTE jobs by two (2).

Salary and Fringe Benefits for Jobs to be Retained and Created:

Category of Jobs to be Retained and Created	Average Salary or Range of Salary	Average Fringe Benefits or Range of Fringe Benefits
Management	90,000	10,000
Professional		
Administrative	·	
Production	50,000	5,000
Other		

Employment at other locations in Erie County: (provide address and number of employees at each location):

	Address	Address	Address
Full time			
Part Time		-	
Total			•

-	Maria					
K)	Will any of the facilities	s described above	he closed or sub	ignt to radioad		F7 3.7
•		a adpartaged mondage	ne exerce or servi	Ject to reduced	activity? I Yes	OF L No.

^{**} If any of the facilities described above are located within the State of New York, and you answered yes to the question, above, you must complete Section IV of this Application.

^{**} Please note that the Agency may utilize the foregoing employment projections, among other items, to determine the Financial Assistance that will be offered by the Agency to the Applicant. The Applicant acknowledges that the transaction documents may include a covenant by the Applicant to retain the number of jobs and create the number of jobs with respect to the Project as set forth in this Application.

S) Is the Project reasonably necessary to prevent the Project occupant from moving out of New York State? Yes or No
If yes, please explain and identify out-of-state locations investigated, type of assistance offered and provide supporting documentation if available:
T) What competitive factors led you to inquire about sites outside of New York State?
U) Have you contacted or been contacted by other Local, State and/or Federal Economic Development Agencies? Yes or No
If yes, please identify which agencies and what other Local, State and/or Federal assistance and the assistance sought and dollar amount that is anticipated to be received:
Section III: Retail Questionnaire
To ensure compliance with Section 862 of the New York General Municipal Law, the Agency requires additional information if the proposed Project is one where customers personally visit the Project site to undertake either a retail sale transaction or to purchase services.
Please answer the following:
A. Will any portion of the project (including that portion of the cost to be financed from equity or other sources) consist of facilities or property that are or will be primarily used in making sales of goods or services to customers who personally visit the project site?
Yes or No. If the answer is yes, please continue. If no, proceed to Section IV.
For purposes of Question A, the term "retail sales" means (i) sales by a registered vendor under Article 28 of the Tax Law of the State of New York (the "Tax Law") primarily engaged in the retail sale of tangible personal property (as defined in Section 1101(b)(4)(i) of the Tax Law), or (ii) sales of a service to customers who personally visit the Project.

primarily used in a project? _5	of the cost of the Project will be expended on such facilities or property making sales of goods or services to customers who personally visit the
If the answer to A is y of the following quest	es AND the answer to Question B is greater than 33.33% indicate which ons below apply to the project:
1. Will the P.	oject be operated by a not-for-profit corporation? Yes or No
outside the econom	ect location or facility likely to attract a significant number of visitors from ic development region (list specific County or Economic Development Region) t will be located? Yes or No
If yes, please provi response.	de a third party market analysis or other documentation supporting your
but for the Project,	ant purpose of the project to make available goods or services which would not, be reasonably accessible to the residents of the municipality within which the ould be located because of a lack of reasonably accessible retail trade facilities s or services?
Yes or Me No supporting your res	If yes, please provide a third party market analysis or other documentation ponse.
	preserve permanent, private sector jobs or increase the overall number of sector jobs in the State of New York? Yes or No
5. Is the project lo	eated in a Highly Distressed Area?

Section IV: Inter-Municipal Move Determination

The Agency is required by state law to make a determination that, if completion of a Project benefiting from Agency Financial Assistance results in the removal of an industrial or manufacturing plant of the project occupant from one area of the state to another area of the state or in the abandonment of one or more plants or facilities of the project occupant located within the state, Agency Financial Assistance is required to prevent the project occupant from relocating out of the state, or is reasonably necessary to preserve the project occupant's competitive position in its respective industry.

Will the Project result in the removal of an industrial or manufacturing plant of the Project occupant from one area of the state to another area of the state?
Yes or No
Will the Project result in the abandonment of one or more plants or facilities of the Project occupant located within the state?
☐ Yes or ☐ No
If yes to either question, explain how, notwithstanding the aforementioned closing or activity reduction, the Agency's Financial Assistance is required to prevent the Project from relocating out of the State, or is reasonably necessary to preserve the Project occupant's competitive position in its respective industry:
Does the Project involve relocation or consolidation of a project occupant from another municipality? Within New York State
Within Erie County Yes or No
If yes to either question, please, explain:
What are some of the key requirements the project occupant is looking for in a new site? (For example, minimum sq. ft., 12 foot ceilings, truck loading docks, etc.)
If the project occupant is currently located in Erie County and will be moving to a different municipality within Erie County, has the project occupant attempted to find a suitable location within the municipality in which it is currently located?
What factors have lead the project occupant to consider remaining or locating in Erie County?
f the current facility is to be abandoned, what is going to happen to the current facility that project occupant is located in?
Please provide a list of properties considered, and the reason they were not adequate. (Some examples notude: site not large enough, layout was inappropriate, did not have adequate utility service, etc.) Please nelude full address for locations.

Section V: Estimate of Real Property Tax Abatement Benefits and Percentage of Project Costs Financed From Public Sector Sources

** Section V of this Application will be: (i) completed by IDA Staff based upon information contained within the Application, and (ii) provided to the Applicant for ultimate inclusion as part of this completed Application.

PILOT Estimate Table Worksheet

Dollar Value of New Construction and Renovation Costs	Estimated New Assessed Value of Property Subject to IDA*	County Tax Rate/ 1000	Local Tax Rate (Town/City/Village)/1000	School Tax Rate/1000
	1			

^{*}Apply equalization rate to value

PILOT Year	Payment	County PILOT Amount	Local PILOT Amount	School PILOT Amount	Total PILOT	Full Tax Payment W/o PILOT	Net Exemption
1						,	
2							
3							
4					· · · · · · · · · · · · · · · · · · ·		
5						-	<u> </u>
6		1					
7	-				,		<u> </u>
8						 	
9			,				
10							
TOTAL			· ·				

^{*}Estimates provided are based on current property tax rates and assessment values

Percentage of I	roject Costs fi	nanced from Publ	lic Sector Table Work	sheet:
Total Project Cost	Estimated Value of PILOT	Estimated Value of Sales Tax Incentive	Estimated Value of Mortgage Tax Incentive	
Calculate %				
(Est. PILOT + I	est. sales Tax+	Est, Mortgage Ta	ax+ Other)/Total Proje	ect Costs:%
	Sc	ection VI: Envir	onmental Questionns	nire
		··· <u>··</u>		
General Backg	wavend Turkerne			
General Backg	round Inform	<u>iation</u>		
Address of Prem	ises: 8616 Holl R	oad Clareпce Center, New	York	
Name and Addre	ess of Owner o	of Premises; 8615 R	oll Road, LLC.	
	eral features o		<u> </u>	of wetlands, coastlines, rivers,
obergnous of bro	icesses carried	. Out on or intende	te of construction of a d to be carried on at the Instructed in the 90s	ny improvements) and each of the ne Premises: Existing property
• •	•			
Describe att kilo	wn former use	s of the Premises:	Lumber Yard, Relail Cabinet S	upply Store
Does any person Yes	, firm or corpo	ration other than	the owner occupy the	Premises or any part of it?
If yes, please ide Clarence Kitchen	ntify them and & Design - office	describe their use and warehouse sp	e of the property; leas ace	ed to R.E. McNamara and
Have there been chemicals or haz	any spills, rele ardous wastes	ases or unpermitte at or near the Pres	ed discharges of petro mises? TYes or	leurn, hazardous substances, No
If yes, describe a	nd attach any i	incident reports ar	nd the results of any in	vestigations:
Has the Premises local government	or any part of entity, or doe	it ever been the so the preparer of t	ubject of any enforcen his questionnaire have	nent action by any federal, state or knowledge of:
a) any current fed	leral, state or I	ocal enforcement	actions 🗌 Yes or 🔳	No
b) any areas of no associated with o	on-compliance perations over	with any federal, the past 12 month	state or local laws, on 1s? Yes or No	dinances, rules or regulations

If yes, please state the results of the enforcement action (consent order, penalties, no action, etc.) and describe the circumstances:
Has there been any filing of a notice of citizen suit, or a civil complaint or other administrative or crimina procedure involving the Premises? Yes or No
If yes, describe in detail:
Solid and Hazardous Wastes and Hazardous Substances
Does any activity conducted or contemplated to be conducted at the premises generate, treat or dispose of any petroleum, petroleum-related products, solid and hazardous wastes or hazardous substances? Yes or No
If yes, provide the Premises' applicable EPA (or State) identification number:
Have any federal, state or local permits been issued to the Premises for the use, generation and/or storage of solid and hazardous wastes? Yes or No
If yes, please provide copies of the permits.
Identify the transporter of any hazardous and/or solid wastes to or from the Premises:
Identify the solid and hazardous waste disposal or treatment facilities which have received wastes from the Premises for the past two (2) years:
Does or is it contemplated that there will occur at the Premises any accumulation or storage of any hazardous wastes on-site for disposal for longer than 90 days? Yes or No
If yes, please identify the substance, the quantity and describe how it is stored:
Discharge into Waterbodies
Briefly describe any current or contemplated industrial process discharges (including the approximate volume, source, type and number of discharge points). Please provide copies of all permits for such discharges:
Identify all sources of discharges of water, including discharges of waste water, process water, contact or noncontact cooling water, and stormwater. Attach all permits relating to the same. Also identify any septic tanks on site Is any waste discharged into or near surface water or groundwaters?
If yes, please describe in detail the discharge including not only the receiving water's classification, but a description of the type and quantity of the waste:

<u>Air Pollution</u>
Are there or is it contemplated that there will be any air emission sources that emit contaminants from the Premises? Yes or No
If yes, describe each such source, including whether it is a stationary combustion installation, process source, exhaust or ventilation system, incinerator or other source?
Are any of the air emission sources permitted?
If yes, attach a copy of each permit.
Storage Tanks
List and describe all above and underground storage tanks at the Premises used to store petroleum or gasoline products, or other chemicals or wastes, including the contents and capacity of each tank. Please also provide copies of any registrations/permits for the tanks.
Have there been any leaks, spills, releases or other discharges (including loss of inventory) associated with any of these tanks? Yes or No
If yes, please provide all details regarding the event, including the response taken, all analytical results or reports developed through investigation (whether internal or external), and the agencies which were involved.
Polychlorinated Biphenyls ("PCB" or "PCB") And Asbestos
Provide any records in your possession or known to you to exist concerning any on-site PCBs or PCB equipment, whether used or stored, and whether produced as a byproduct of the manufacturing process or otherwise. Have there been any PCB spills, discharges or other accidents at the Premises? Yes or No
If yes, relate all the circumstances:
Do the Premises have any asbestos containing materials? Yes or No
fves mlease identify the materials.

Section VII: Adaptive Reuse Projects

Are you applying for	or tax incentives un	der the Adaptive Reuse Program	Yes or No
If no, please skip to	Section VIII.		
What is the age of t	the structure (in year	rs)? 25	
Has the structure be minimum of 50% o	een vacant or under of the rentable square	utilized for a minimum of 3 years e footage of the structure being u :	? (Underutilized is defined as a
		utilized:	
		the time it has been underutilized	
Is the structure curre	ently generating insi	ignificant income? (Insignificant me average for that property clas	income is defined as income that
.If yes, please provid	le dollar amount of i	income being generated, if any:	
If apartments are pla	anned in the facility.	, please indicate the following:	
1 Bedroom 2 Bedroom	mber of Units	Sq. Ft. Range Low to High	Rent Range Low to High
Does the site have h	istorical significanc	e? Yes or No	
Are you applying for	r either State/Federa	al Historical Tax Credit Programs	s? ☐ Yes or ■ No
If yes, provide estim	nated value of tax cr	edits.	
other public assistan obstacles to develop expenses and revenu	ice, please provide the ment (you will be assess with and without	es to development that this project he Clarence IDA with documenta sked to provide cash flow project t IDA and other tax credits includ regional industry averages).	ition to support the financial
Please provide Clare entities. Please indic site presents signific located in a distresse	ence IDA with docur cate other factors the cant public safety has ed census tract, struc	oport that you intend to receive from that you intend to receive from the fact you would like Clarence IDA to zard and or environmental remedeture presents significant costs assuce, site or structure is presently described.	orm of signed letters from these o consider such as: structure or iation costs, site or structure is sociated with building code

payments.

Section VIII: Senior Citizen Rental Housing Projects

Are you applying for tax incentives under the Senior Rental Housing policy? Yes or No If no, please skip to Attachment 1.
Has the project received written support from the city, town or village government in which it is located?
Describe the location of the project as it relates to the project's proximity to the town / village / city center or to a recognized hamlet
Is the project consistent with the applicable municipal master plan? Yes or No
If yes, please provide a narrative identifying the master plan (by name) and describing how the project aligns with the plan details:
Does the project advance efforts to create a walkable neighborhood and community in proximity to important local amenities and services? Yes or No
If yes, please provide a narrative describing the walkable nature of the project including access seniors would have to specific neighborhood amenities.
Has a market study shown that there is a significant unmet need in the local community or specific neighborhood where seniors are unable to find appropriate housing opportunities? Yes or No
Is the project located in an area (defined as a 1-5 mile radius of the project site) where there are significant local resident populations that are at or below the median income level? Yes or No
If yes, please describe how you made this determination based upon census tract and other relevant third party data:
Does the project provide amenities that are attractive to seniors and differentiates the project from standard market rate housing? Yes or No
If yes, please describe these amenities (examples may include: community rooms, social / recreational activity areas, senior oriented fixtures and safety amenities, security systems, call systems, on site medica services):
Are there impediments that hinder the ability to conventionally finance this project and /or negatively impact the project's return on investment? Yes or No
If yes, please briefly summarize the financial obstacles to development that this project faces without IDA or other public assistance. Please provide the IDA with documentation to support the financial obstacles to development (you will be asked to provide cash flow projections documenting costs, expenses and revenues with and without IDA and other tax credits included indicating below average return on investment rates compared to regional industry averages).

Will the project target (and maintain during the incentive period) a minimum 50% occupancy rate of
senior citizens whose income is at or below 60-80% of the median income for Eric County?
Yes or No
If yes, please describe provide a narrative citing key facts that substantiate this finding.
in yes, process describe froutes a narrative enting acy tasts that substantiate this rinding.

Attachment 1: CIDA Fee Schedule

TOWN OF CLARENCE, ERIE COUNTY, INDUSTRIAL DEVELOPMENT AGENCY FEE SCHEDULE

Application Fee: At the time of application for approval by the Agency of any transaction there shall be a non-refundable application fee of Five Hundred Dollars (\$500.00). If the request is for refinancing of an existing Project of the Agency where no public hearing is required, this Application Fee will be applied as an offset against all or a portion of the Agency Administrative Fee Due.

For an extension of an inducement, each extension of six months shall require payment of one quarter of the Agency Administrative Fee.

Agency Administrative Fees:

1. New Projects

The Agency Administrative Fee for new Projects shall be 1% of the dollar amount of the Project as determined by the Agency. One quarter of the Agency Administrative Fee or .25% must be received by the Agency prior to the issuance of a Sales Tax Letter by the Agency except for installment sale transactions when the entire Agency Administrative Fee of 1% is due at time of the issuance of the Sale Tax Letter. The balance of the Agency Administrative Fee or .75% shall be due on the closing of the transaction.

2. Refinancings

The Agency Administrative Fee for refinancings shall be \$500 plus one percent (1%) of any new money being financed.

By way of illustration, if the Agency authorized a Project with a Project Cost of \$1,200,000, the initial Agency Administrative Fee payable would have been a total of \$12,000 with .25% or \$3,000 due at the time of the sales tax letter and \$9,000 payable at the closing. For purpose of illustration, we will assume that the Project was financed through bonds or a note and mortgage in the principal amount of \$1,000,000. At the end of five years, the Lessee comes to the Agency for assistance in refinancing the Project with a new borrowing of \$1,300,000. The Lessee will have to advise the Agency of the outstanding principal balance remaining on the bond or note. For purpose of illustration, we will assume that the principal balance has been reduced by \$100,000 leaving a remaining principal balance of \$900,000. The Lessee would have to pay an Agency Administrative Fee of 1% on the amount over the original \$1,200,000 authorized and for which the Agency Administrative Fee was paid or 1% of \$100,000 (\$1,000) plus an administrative fee of 1% on the difference between the \$1,000,000 originally borrowed and the remaining principal balance or 1% of \$100,000 (\$1,000) because that amount would also constitute new money. This would be in addition to the \$500 refinancing fee for a total Agency Administrative Fee of \$2,500.

3. Sublease Approvals

The Agency fee for approval of a new sublease for the entire Project shall be \$500.

4. Approval of Lease Assignment and Assumptions

The Agency Administrative Fee for approval of Lease Assignments and Assumptions shall be one quarter percent (.25%) of Agency Administrative Fee which would have been due if the Project was a new Project but reduced by the percentage of the benefit already received with respect to real property tax abatement.

By way of illustration, if it is assumed that the Agency provided a ten-year real property tax abatement as set forth below

Year Tax Paid		Abatement
2013	10%	90%
2014	10%	90%
2015	10%	90%
2016	20%	80%
2017	20%	80%
2018	20%	80%
2019	30%	70%
2020	30%	70%
2021	30%	70%
2022	30%	70%

Total Abatement

7.9 years of abatement

If after year 2018, an application was received requesting that the Agency approve the assignment and assumption of the lease agreement, four years of abatement are remaining. If you add up the percentage of abatement for each year the total remaining abatement is 2.8 years of abatement. The fee would be 0.25% of the percentage remaining of the real property tax abatement (2.8 divided by $7.9 = 0.354430380 \times 0.25\%$ or 0.0025 times the original Project Cost). Assuming the original Project Cost was \$1,000,000, the fee at the time of the original Project would have been \$10,000. The fee for the assignment and assumption would be $$1,000,000 \times 0.0025 \times 0.354430380 = 886.08 .

Additional Fees

Additional costs associated with meeting the Agency's current environmental policy are the responsibility of the Applicant.

If the Project Application is withdrawn or does not close, the Applicant is responsible for any costs, including Agency Counsel Fees, incurred by the Agency on behalf of the Project.

Agency Counsel Fees

Bond/Mortgage/Lease Project Cost	Legal Fee
to \$750,000	\$5,000*
\$750,001 to \$1,500,000	\$7,500
\$1,500,001 to \$3,000,000	\$10,000

\$3,000,001	to \$5,000,000
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\$12,500

\$5,000,001 to \$10,000,000

\$15,000

above \$10,000,000

\$20,000 minimum with additional legal fees payable based upon the circumstances and work involved

Legal Fees for refinancings shall be based upon the dollar amount refinanced in accordance with the above schedule. In the case of minor amendments of the prior loan documents, Agency Counsel Fees shall be charged on a time basis at the hourly rate then in effect for Agency Counsel. Agency Counsel shall determine whether the amendment to the prior loan documents is a minor amendment in his or her sole reasonable discretion.

Installment Sale Transactions	<u>Legal Fee</u>
to \$750,000	\$3,000*
\$750,001 to \$1,500,000	\$5,000
\$1,500,001 to \$3,000,000	\$7,500
over \$3,000,000	\$10,000 minimum with additional legal fees payable based upon the circumstances and work involved

^{*} With respect to legal fees for Projects up to \$750,000, this Legal Fee would include only two drafts of documents. In addition, if due to delays caused by the Lessee or the Lender, the closing is delayed beyond a sixty day period from the date of the first draft, additional time may also be billed by Agency Counsel in his or her discretion. If further drafts are required or the closing is unreasonably delayed, additional time shall be billed at the hourly rate then in effect for Agency Counsel for the additional time only.

Legal Fees for Assignment and Assumptions shall be on a time basis.

In addition to counsel fees, disbursement of up to \$1,000 will be added to each closing. If additional transcripts above the normal amount are required (5 for lease only and 7 for bond or mortgage transactions), they will be billed to reflect the additional copy cost and the additional binding costs and may exceed the \$1,000 total.

The above Fees Policies have been reviewed and accepted by the applicant (

(fei)

Initial Here

^{*} With respect to legal fees for Projects up to \$750,000, this Legal Fee would include only two drafts of documents. In addition, if due to delays caused by the Lessee or the Lender, the closing is delayed beyond a sixty day period from the date of the first draft, additional time may also be billed by Agency Counsel in his or her discretion. If further drafts are required or the closing is unreasonably delayed, additional time shall be billed at the hourly rate then in effect for Agency Counsel for the additional time only.

Attachment 2: Local Labor Workforce Certification

INTENTIONALLY OMMITTED

Attachment 3: CIDA Sublease Approval Form

TOWN OF CLARENCE, ERIE COUNTY, INDUSTRIAL DEVELOPMENT AGENCY SUBLEASE APPROVAL FORM SUB-TENANT QUESTIONNAIRE – TO BE COMPLETED BY PROPOSED TENANT

COMP.	ANY NAME: R.E. McNamara, Inc.		·
PRIMA	RY CONTACT: Richard E. McNama	ara	· · · · · · · · · · · · · · · · · · ·
TITLE:	Preident/Owner		
COMPA NAME:	ANY PRESIDENT / GENERAL MANAGERICH MANAGERIC	GER:	
COMPANY SIC (NACIS) CODE:			
BUSINI goods a	ESS DESCRIPTION (Describe in detail of a detail of a describe in detail of a services): al contractor and custom cabinet services.	company background, product	
	and custom cabinets	глор	
HISTOR	RY OF COMPANY: 45 years in busi	ness	
			
DOES T	HIS OCCUPANCY CONSTITUTE A R WHERE IS COMPANY PRESENTLY I	ELOCATION? YesRELOCATING FROM? (Cit)	No X
DOES T IF YES, Province Address	HIS OCCUPANCY CONSTITUTE A R WHERE IS COMPANY PRESENTLY I	ELOCATION? Yes RELOCATING FROM? <i>(Cit)</i>	No X
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DOES T IF YES, Province Address: City: a.) Is lo (If ei on ce b.) In re	HIS OCCUPANCY CONSTITUTE A R WHERE IS COMPANY PRESENTLY I c, Country) State: cation to Clarence necessary to: (Check of Discourage your company from moving to remain competitive within your interpretate or both are checked, please provide	ELOCATION? Yes	No X No X State or

	e.) Have local economic development officials in the municipality where the company is currently located been contacted about alternative sites within that municipality? YES NO _X f.) If yes, what was the outcome?
	g.) If no, why not?
0.	WILL THIS CLARENCE LOCATION BE YOUR COMPANY'S HEADQUARTERS? YES X NO NO
	If no, where is the Company's Headquarters located (City, State or Province, Country)? CITY STATE / PROVINCE
	FULL TIME: 20 PART TIME: 4
	ESTIMATED NUMBER OF FUTURE EMPLOYEES (WITHIN TWO (2) YEARS): FULL TIME: 25 PART TIME: 5
•	NUMBER OF EMPLOYEES THAT LIVE IN: CLARENCE 4 BUFFALO 1 OUTSIDE ERIE COUNTY 4
	APPROXIMATE PERCENTAGE OF PRODUCTS / SERVICES EXPORTED: OUTSIDE ERIE COUNTY BUT WITHIN NEW YORK STATE 20%
	WITHIN THE REST OF THE U.S. 1% CANADA 0% INTERNATIONAL 0%

Section IX: Representations, Certification and Indemnification

** This Section of the Application can only be completed upon the Applicant receiving, and must be completed after the Applicant receives, IDA Staff confirmation that Section I through Section VIII and Attachments 1, 2 and 3 of the Application are complete.

Company) confirms and says that he/she is the
Pumilify Sold Sold Sold Sold Sold Sold Sold Sold
or other entity) named in the attached Application (the "Applicant"), that he/she has read the otherwise agrees with the Agency and as follows:
Sublessee) confirms and says that he/she is the
or other entity) named in the attached Application (the "Applicant"), that he/she has read the foregoing Application and knows the contents thereof, and hereby represents, understands, and otherwise agrees with the Agency and as follows:

- A. Job Listings: In accordance with Section 858-b(2) of the New York General Municipal Law, the Applicant understands and agrees that, if the Project receives any Financial Assistance from the Agency, except as otherwise provided by collective bargaining agreements, new employment opportunities created as a result of the Project will be listed with the New York State Department of Labor Community Services Division (the "DOL") and with the administrative entity (collectively with the DOL, the "JTPA Entities") of the service delivery area created by the federal job training partnership act (Public Law 97-300) ("JTPA") in which the Project is located.
- B. First Consideration for Employment: In accordance with Section 858-b(2) of the New York General Municipal Law, the Applicant understands and agrees that, if the Project receives any Financial Assistance from the Agency, except as otherwise provided by collective bargaining agreements, where practicable, the Applicant will first consider persons eligible to participate in JTPA programs who shall be referred by the JTPA Entities for new employment opportunities created as a result of the Project.
- C. Annual Sales Tax Filings: In accordance with Section 874(8) of the New York General Municipal Law, the Applicant understands and agrees that, if the Project receives any sales tax exemptions as part of the Financial Assistance from the Agency, in accordance with Section 874(8) of the General Municipal Law, the Applicant agrees to file, or cause to be filed, with the New York State Department of Taxation and Finance, the annual form prescribed by the Department of Taxation and Finance, describing the value of all sales tax exemptions claimed by the Applicant and all consultants or subcontractors retained by the Applicant. Copies of all filings shall be provided to the Agency.

- D. Employment Reports: The Applicant understands and agrees that, if the Project receives any Financial Assistance from the Agency, the Applicant agrees to file, or cause to be filed, with the Agency, at least annually or as otherwise required by the Agency, reports regarding the number of people employed at the project site, salary levels, contractor utilization and such other information (collectively, "Employment Reports") that may be required from time to time on such appropriate forms as designated by the Agency. Failure to provide Employment Reports within 30 days of an Agency request shall be an Event of Default under the PILOT Agreement between the Agency and Applicant and, if applicable, an Event of Default under the Agent Agreement between the Agency and Applicant. In addition, a Notice of Failure to provide the Agency with an Employment Report may be reported to Agency Board members, said report being an agenda item subject to the Open Meetings
- E. The Applicant acknowledges that certain environmental representations will be required at closing. The Applicant shall provide with this Representation, Certification and Indemnification Form copies of any known environmental reports, including any existing Phase I Environmental Site Assessment Report(s) and/or Phase II Environmental Investigations. The Agency may require the Company and/or owner of the premises to prepare and submit an environmental assessment and audit report, including but not necessarily limited to, a Phase I Environmental Site Assessment Report and a Phase II Environmental Investigation, with respect to the Premises at the sole cost and expense of the owner and/or the Applicant. All environmental assessment and audit reports shall be completed in accordance with ASTM Standard Practice El 527-05, and shall be conformed over to the Agency so that the Agency is authorized to use and rely on the reports. The Agency, however, does not adopt, ratify, confirm or assume any representation made within reports required herein.
- F. The Applicant and/or the owner, and their successors and assigns, hereby release, defend and indemnify the Agency from any and all suits, causes of action, litigations, damages, losses, liabilities, obligations, penalties, claims, demands, judgments, costs, disbursements, fees or expenses of any kind or nature whatsoever (including, without limitation, attorneys', consultants' and experts' fees) which may at any time be imposed upon, incurred by or asserted or awarded against the Agency, resulting from or arising out of any inquiries and/or environmental assessments, investigations and audits performed on behalf of the Applicant and/or the owner pursuant hereto, including the scope, level of detail, contents or accuracy of any environmental assessment, audit, inspection or investigation report completed hereunder and/or the selection of the environmental consultant, engineer or other qualified person to perform such assessments, investigations, and audits.
- G. Hold Harmless Provision: The Applicant acknowledges and agrees that the Applicant shall be and is responsible for all costs of the Agency incurred in connection with any actions required to be taken by the Agency in furtherance of the Application including the Agency's costs of general counsel and/or the Agency's bond/transaction counsel whether or not the Application, the proposed Project it describes, the attendant negotiations, or the issue of bonds or other transaction or agreement are ultimately ever carried to successful conclusion and agrees that the Agency shall not be liable for and agrees to indemnify, defend, and hold the Agency hamnless from and against any and all liability arising from or expense incurred by: (i) the Agency's examination and processing of, and action pursuant to or upon, the Application, regardless of whether or not the Application or the proposed Project described herein or the tax exemptions and other assistance requested herein are favorably acted upon by the Agency; (ii) the Agency's acquisition, construction and/or installation of the

proposed Project described herein; and (iii) any further action taken by the Agency with respect to the proposed Project including, without limiting the generality of the foregoing, all causes of action and attorney's fees and any other expenses incurred in defending any suits or actions which may arise as a result of any of the foregoing. Applicant hereby understands and agrees, in accordance with Section 875(3) of the New York General Municipal Law and the policies of the Agency that any New York State and local sales and use tax exemption claimed by the Applicant and approved by the Agency, any mortgage recording tax exemption claimed by the Applicant and approved by the Agency, and/or any real property tax abatement claimed by the Applicant and approved by the Agency, in connection with the Project, may be subject to recapture and/or termination by the Agency under such terms and conditions as will be established by the Agency and set forth in transaction documents to be entered into by and between the Agency and the Applicant. The Applicant further represents and warrants that the information contained in this Application, including without limitation information regarding the amount of the New York State and local sales and use tax exemption benefit, the amount of the mortgage recording tax exemption benefit, and the amount of the real property tax abatement, if and as applicable, to the best of the Applicant's knowledge, is true, accurate and complete.

- H. This obligation includes an obligation to submit an Agency Fee Payment to the Agency in accordance with the Agency Fee policy effective as of the date of this Application
- I. By executing and submitting this Application, the Applicant covenants and agrees to pay the following fees to the Agency and the Agency's general counsel and/or the Agency's bond/transaction counsel, the same to be paid at the times indicated:
 - (i) a non-refundable \$500.00 application and publication fee (the "Application Fee");
 - (ii) An amount equal to one percent (1.0%) of the total project costs. Twenty-five percent (25%) is due prior to Sales Tax Letters being issued, Seventy-five percent (75%) due at Closing.
 - (iii) All fees, costs and expenses incurred by the Agency for (1) legal services, including but not limited to those provided by the Agency's general counsel and/or the Agency's bond/transaction counsel, thus note that the Applicant is entitled to receive a written estimate of fees and costs of the Agency's general counsel and the Agency's bond/transaction counsel; and (2) other consultants retained by the Agency in connection with the proposed project, with all such charges to be paid by the Applicant at the closing.
- J. If the Applicant fails to conclude or consummate the necessary negotiations, or fails, within a reasonable or specified period of time, to take reasonable proper or requested action, or withdraws, abandons, cancels, or neglects the Application, or if the Applicant is unable to find buyers willing to purchase the bond issue requested, or if the Applicant is unable to facilitate the sale/leaseback or lease/leaseback transaction, then, upon the presentation of an invoice, Applicant shall pay to the Agency, its agents, or assigns all actual costs incurred by the Agency in furtherance of the Application, up to that date and time, including but not necessarily limited to, fees of the Agency's general counsel and/or the Agency's bond/transaction counsel.
- K. The Applicant acknowledges and agrees that all payment liabilities to the Agency and the Agency's general counsel and/or the Agency's bond and/or transaction counsel as expressed

in Sections H and I are obligations that are not dependent on final documentation of the transaction contemplated by this Application.

- L. The cost incurred by the Agency and paid by the Applicant, the Agency's general counsel and/or bond/transaction counsel fees and the processing fees, may be considered as a cost of the Project and included in the financing of costs of the proposed Project, except as limited by the applicable provisions of the Internal Revenue Code with respect to tax-exempt bond financing.
- M. The Applicant acknowledges that the Agency is subject to New York State's Freedom of Information Law (FOIL). <u>Applicant understands that all Project information and records</u> <u>related to this application are potentially subject to disclosure under FOIL subject to limited</u> <u>statutory exclusions</u>.
- N. The Applicant acknowledges that it has been provided with a copy of the Agency's Policy for Termination of Agency Benefits and Recapture of Agency Benefits Previously Granted (the "Termination and Recapture Policy"). The Applicant covenants and agrees that it fully understands that the Termination and Recapture Policy is applicable to the Project that is the subject of this Application, and that the Agency will implement the Termination and Recapture Policy if and when it is so required to do so. The Applicant further covenants and agrees that its Project is potentially subject to termination of Agency financial assistance and/or recapture of Agency financial assistance so provided and/or previously granted.
- O. The Applicant understands and agrees that the provisions of Section 862(1) of the New York General Municipal Law, as provided below, will not be violated if Financial Assistance is provided for the proposed Project:
 - § 862. Restrictions on funds of the agency. (1) No funds of the agency shall be used in respect of any project if the completion thereof would result in the removal of an industrial or manufacturing plant of the project occupant from one area of the state to another area of the state or in the abandonment of one or more plants or facilities of the project occupant located within the state, provided, however, that neither restriction shall apply if the agency shall determine on the basis of the application before it that the project is reasonably necessary to discourage the project occupant from removing such other plant or facility to a location outside the state or is reasonably necessary to preserve the competitive position of the project occupant in its respective industry.
- P. The Applicant confirms and acknowledges that the owner, occupant, or operator receiving Financial Assistance for the proposed Project is in substantial compliance with applicable local, state and federal tax, worker protection and environmental laws, rules and regulations.
- Q. The Applicant confirms and acknowledges that the submission of any knowingly false or knowingly misleading information may lead to the immediate termination of any Financial Assistance and the reimbursement of an amount equal to all or part of any tax exemption claimed by reason of the Agency's involvement the Project.
- R. The Applicant confirms and hereby acknowledges that as of the date of this Application, the Applicant is in substantial compliance with all provisions of Article 18-A of the New

- York General Municipal Law, including, but not limited to, the provision of Section 859-a and Section 862(1) of the New York General Municipal Law.
- S. The Applicant(s) and the individual executing this Application on behalf of the Applicant(s) acknowledges that the Agency and its counsel will rely on the representations and covenants made in this Application when acting hereon and hereby represents that the statements made herein do not contain any untrue statement of a material fact and do not omit to state a material fact necessary to make the statements contained herein not misleading.

STATE OF NEW YORK	
COUNTY OF ERIE) ss

Richard E. M. Maniana, being first duly sworn, deposes and says:

1. That I am Richard E. McNamara the (Corporate Officer) of 8615 Roll Road, LLC. (Applicant) and that I am duly authorized on behalf of the Applicant to bind the Applicant.

2. That I have read the attached Application, I know the contents thereof, and that to the best of my knowledge and belief, this Application and the contents of this Application are true, accurate and complete.

(Signature of Offic

Subscribed and affirmed to me under penalties of perjury this 2 I day of april 2021

(Notary Public)

CYNTHIA M. ROSEL

Notary Public, State of New York

Qualified in Eric County

Commission No. 01R05020820

Commission Public New 22 20 My Commission Expires Nov. 22, 20

	F NEW YORK OF ERIE) ss.:	
,	, bein	g first duly sworn, deposes and says:
1.	That I am Richard E. McNamara R.E. McNamara, Inc.	the (Corporate Officer) of
	(Sublessee) and that I am duly au	thorized on behalf of the Sublessee to bind the Sublessee.
2.	That I have read the attached Ap best of my knowledge and belief are true, accurate and complete.	plication, I know the contents thereof, and that to the this Application and the contents of this Application
Subscribed perjury this	d and affirmed to me under penalt is day of 20	(Signature of Officer)
<u> </u>	(Notary Public)	