

**TOWN OF CLARENCE, ERIE COUNTY  
INDUSTRIAL DEVELOPMENT AGENCY**

**MINUTES**

**October 19, 2017**

Chairman Christopher Kempton called the meeting to order at 8:15 a.m.

Present at the meeting were Susan Ballard, Elaine Wolfe, David Schuster, Michael Buettner, Mary Powell, Clayt Ertel and Chairman Kempton. Also present were Paul Leone, Nathan Neill, Steven Bengart, Peter DiCostanzo, Councilman, Jennifer Strong, Kimberly Ignatowski, and Cynthia Rosel.

**Minutes of September 21, 2017.**

There was a motion to approve the minutes of the September 21, 2017 meeting by David Schuster with a second by Elaine Wolfe. There was nothing on the question.

Vote: Ayes: Ballard, Wolfe, Schuster, Buettner, Ertel, Kempton. Opposed: None  
Recuse: None Absent: Powell. Unanimous

**Treasurer's Report.**

Mr. Schuster went over the financial report through October 19, 2017. The fees received to date are \$26,769.73. The total expenses to date are in the amount of \$44,419.49. The interest earned to date is \$743.96. There is a negative net income of -16,905.80. There was a motion by Clayt Ertel with a second by Susan Ballard to accept the financial report as submitted.

Mr. Ertel asked Mr. Neill if the Premium Mtg. Project was going to close tomorrow. He said they had to postpone it. It is expected to close sometime next week. The additional agency fee will be about \$22,000. They did pay the ¼ of 1% as a down payment. Mr. Kempton asked about Cobblestone. Mr. Neill said that there was a \$500 refinance fee for that. Rockledge is still open. Mr. Neill was not sure why they are not closing on this yet.

There was a motion to accept the financial report as presented by Clayt Ertel with a second by Susan Ballard.

Vote: Ayes: Ballard, Wolfe, Schuster, Buettner, Ertel, Kempton. Opposed: None  
Recuse: None Absent: Powell. Unanimous

**Correspondence.**

None.

### **New Business.**

Mr. Leone talked about a proposed project for a Canadian company. (Clayt Ertel left the meeting as he is the listing agent and he recused himself.) There is a meeting scheduled with this company later this month. He will report back at the next meeting.

### **Old Business.**

Mr. Kempton brought up the RFP. There were no other submissions. Mr. Ertel spoke to Brian Kulpa and there is one other company that is interested and will respond. There have been no other responses. Mr. Neill said that Mr. Kulpa will contact the companies to let them know that the date to respond the RFP has been extended.

Mr. Ertel and Mr. Kempton thought that a phone call should be set up with the company that responded.

Mary Powell would like to follow-up with the companies that Mr. Kulpa contacted. Mr. Ertel said that there has been follow-up but the companies have not responded. Ms. Powell would like to see some other proposals. Mr. Kempton asked what happens if we do not receive any other responses. Ms. Powell still thought we should reach out once again. There was some discussion regarding the NYSDOT and its upcoming project for resurfacing Main Street.

Mr. Kempton thinks we should reach out to Mr. Camoin. Mr. Kempton also asked Mr. Ertel to reach out to the NYSDOT and have a conversation about the CIDA Plan.

Ms. Wolfe brought up the sewerage plan. The sewer study is a complete Town wide study. Ms. Wolfe also said that Jonathan Bleuer developed two brochures. One is on the Vision Main Street and the other is on Clarence 2030 Comprehensive Plan. Elaine had enough for everyone and passed them out.

### **Education Discussion.**

Mr. Kempton postponed the discussion to a future date.

### **Items not on the Agenda.**

None.

### **Public Comments.**

None.

Mr. Ertel brought up the article in the paper about the salaries of some the various officers/directors of IDAs in other counties.

Ms. Wolfe asked about the proposed legislation where a company could to a neighboring IDA and not have to go to the ECIDA. Mr. Leone said that never went anywhere.

Mr. Kempton said there is a meeting on October 26, 2017 with the other IDA s about the eligibility policy.

There being no further business, Elaine Wolfe moved to adjourn the meeting with a second by Susan Ballard.

Vote: Ayes: Ballard, Wolfe, Schuster, Buettner, Powell, Ertel, Kempton. Opposed: None  
Recuse: None Absent: Unanimous

The meeting was adjourned at 8:45 a.m.

Respectfully submitted,

Cynthia M. Rosel